Annual General Meeting Wednesday 27th June 2018, 8pm



Mill Lane, Wigginton, York, YO32 2PY

Tel: 01904 763567

www.wiggintonsquash.co.uk



Agenda

- Treasurer's Report
- Bar Chairman's Report
- Match Secretary Report
- Membership Report
- Chairman's Report
- Election of Committee Members
- AOB

Treasurer's Report Martyn Webster



Wigginton Squash Club – Accounts 2017/18 Key Points (Income)

- Bar Income Up £500
 - Increased sales
- Membership up £600
 - Fees increased last AGM; slightly reduced numbers
- Court fees up £900
 - Reflection of increased usage. PAYPAL = 40% of total

Wigginton Squash Club – Accounts 2017/18 Key Points (Costs)

- Repairs/maintenance up £9,600
- Main one-off items were ladies changing room refurbishment, court lights replacement, upgrade sound system and re-decorate kitchen.
- Insurance & Licences up £700
- BT increase but not SKY!!. Also PRS licence
- Cleaning Sundry up £500
- Full cover reducing volunteer work
- Rent up £400
- Various small items, e.g. Website, water cooler, Spotify subscription.

Wigginton Squash Club – Accounts 2017/18 Key Points (Liquidity)

- Net current assets as at 31/5/2017
 - £52k
- Net current assets as at 31/5/2018
 - £47k
- Annual Movement
 - £5k decrease

Bar Chairman's Report Nick Clifford



Bar Chairman's Report

A Busy Year

A busy year and looking for an even busier summer with the World Cup and function bookings look healthy

Staff

- We have had a turnover of staff and have ended up with 4 very committed ladies who work well together and represent the Club in a very good way. They work well as a team, especially pulling together for busy events. One such example being the England V's Panama game when we had a Christening on as well. A record bar, certainly for a Sunday and possibly the biggest grossing bar ever as three staff worked with me to serve & keep the party goers watered!
- The staff also make an excellent effort in tidying up, which does not go unnoticed by the cleaner who has a task and a half keeping on top of cleaning this club for two hours a day, every day of the week.
- Thanks to Debbie, Heather, Celia and of course Della as well as our Club cleaner Debbie. We also have Carl
 Alsop back as an occasional relief bar staff member

Support of the bar

- The bar can't always be staffed fully as the custom goes from quiet to the unexpected proverbial bus turning up, so my thanks go to Alex Mason(Assistant Bar Chair) and many others including Raymond, Dave, Alan, Rachael, Neil, Mackenzie (Sorry if I've missed anyone off) who work behind the bar for the odd shift or the odd ten minutes or so. Without this help the bar would not be open.
- We do have some very quiet nights in the club bar. It is always appreciated when members who play on evening courts do use the bar (after a shower) to further support the club, be it for an alcoholic or soft drink as it supports the club and improves the atmosphere. If we ended up with everyone playing as a leisure centre player and going straight home then the bar midweek would be under serious pressure.
- Friday night promotions have worked well throughout the winter and we plan to continue with this.

New Till & Members cards

- The new till system with membership cards is now fully operational. Prices will continue to be tweaked, but members are receiving their obligatory 'members prices' on products sold behind the bar, (which we are committed to ensuring is below local pub prices), and non members who are entering the club are now paying a slight premium. This is not just at functions as in the past, but whenever they buy anything from behind the bar. The reduced prices are a benefit of the membership.
- Our aim is to try and encourage non members who use the club regularly to see for the benefit and
 join. We have already seen a large uptake in social members as a result which is very promising.

New Products on bar

- Strongbow Dark Fruits Cider Due to being frequently asked at functions and to compliment the offering from the bar, we have decided to introduce a draft Cider.
- Kronenbourg We felt the our draft Lager selection should be changed as it hadn't been for a number of years.
- We also plan to look at changing our real ale selection in the near future.

Match Secretary Report Gus Clapham



Yorkshire League

• Division 1 Yorkshire League 8th

Simon M, Jonny D, Ben C, Gus C, Tom B, Kenzie N, Jack U, Joe W, Tom P, Mark W

A big thanks to everyone for their support

Well Done!

Men's York & District League

- 1st Team 1st in Division 1 3 years in a row!!
- 2nd Team 7th in Division 1
- 3rd Team 9th in Division 2
- 4th Team 4th in Division 4
- 5th Team 5th in Division 5
- 6th Team 9th in Division 5

Ladies York & District League

- 1st team 4th in Division 1
- Kat Cordell Y&D Open Winner
- 2nd team 1st in Division 3 Promoted
- Won 3 String A Y & D title
- 3 String B second

Individual Performance

- Men's Champion Jonny Duffield
- Ladies Champion Kat Cordell
- IT Sports Nick Grewer
- Handicap Bob Hollingsworth
- Invitation Doubles Nick Clifford / Ian Tooms
- Racketball Handicap Champion to be run
- Racketball Championship to be run over
- Racketball Over 50s Mick Smith
- Cyrus Cup non team Player Bob Hollingsworth
- Cyrus Best lady Linda Pepper

Junior Champions

- Girls U10 Anna Smith
- Girls U12 Naomi Granger
- Girls U16 Mae Grewer
- Boys U10 Leon Codrai
- Boys U12 Scott Codrai
- Boys U14 Alexander Chalmers
- Boys U16 –Most Improved Male Junior Alexander Chalmers

Chris Codrai/Ian Cordell to update us on our juniors playing in local/regional competitions.

Presentation Evening

- Male Club member of the Year Tom Pepper
- Most Improved Male Mike Broadhurst
- Most Improved Female Linda Pepper
- Joyce Pickering Rachael Webster

All Club Squash Players

- Thanks to all this years Captains in another challenging season to get players to commit
- Well done to all the Competition Winners, team players and markers.
- A big thank for all of you who have entered the competitions
- Best of luck for next season.

Membership Report Jane Roberts



Year on Year membership Numbers

Membership	2013/2014	2014/2015	2015/16	2016/17	2017/18
Full members	122	136	109	146	130
Day Members	0	8	5	6	6
Family Members	26(7)	33(14)	25(8)	38(11)	50 (15)
Over 65	8	10	13	15	20
Hon Members	18	20	20	21	21
Country Members	2	3	3	4	2
JU18 Members	19	19	13	10	9
JU12 Members	19	14	13	21	14
Intermediate	0	0	4	2	2
Social members	45	48	48	43	70
Affiliated Social	21	15	12	23	28
Student Members	6	8	7	3	4
Trial					4
Total	304	315	262	341	360

Membership Report



Membership Report

- Normal fluctuations no pattern
- Overall increase by 19
- Full members decreased by 16
- Social Members increased by 32 drive towards new social members with the cards and also U3A card players
- Junior U12 Decrease by 7, but more families

Membership Report – Open Weekend

- Another successful membership weekend;
 - 12 family members
 - 12 Full members
 - Additional social members (U3A plus)

Membership Report

2018/19 Effective 1st July 2018 – no increase in fees proposed

Membership Subscriptions 2018 / 2019				
Full	£ 110.00			
Family	£ 220.00			
Day	£ 60.00			
Country	£ 60.00			
Over 60's	£ 60.00			
Intermediate Under 21	£ 35.00			
Junior U-18	£ 25.00			
Junior U-12	£ 15.00			
Student	£ 35.00			
Social	£ 10.00			
Affiliated Social	£ 5.00			
Door entry card or key fob	£ 5.00			

Membership Report

Other local clubs

	Dunnington	Clifton	Stillington
			£95 (£15 joining
Full	£ 110.00	£120.00	fee
Family	£ 160.00	£210.00	£170 (+£15)
Day			£50 (+£15)
Country			
Over 60's			
Intermediate Under 21			
Junior U-18	£20.00	£30.00	£25.00
Junior U-12	£20.00	£20.00	£25.00
Student	£50.00	£60 (u25)	£25.00
Social			
Affiliated Social			

Tennis Club – members special prices

- Tennis club voted earlier this year to give 50% discount to Squash Club Members
 - Adult £50
 - Junior (U15) £15
 - Intermediate (FT Education 16+) £25
 - Family £(2+2) £100
- The Committee recommend a reciprocal arrangement
- Adult £55
- Family £110
- No additional discount for Juniors U12 /U18 /Intermediate as the prices are already in-line with the tennis club

Vote

Membership Report

- Renewal letters will be sent out after the AGM, and again this year will be sent by email with a link to the form. Printed renewals will only be sent where we do not have an email address
 - There will be an opt out for GDPR purposes
 - Please don't opt out!
 - You may get reminders pleas ignore if you have already paid
- Members will also be encouraged to pay via bank transfer, if members do pay in this way please ensure you inform the Membership Secretary (Jane) and the Treasurer (Martyn)
- Members can also pay by cheque, cash or at the card machine at the bar.
- Any members who have not renewed by 31st August will have their keyfobs & bar cards automatically deactivated
- We will ask the members if they don't intend on renewing if they would let us know by email as to their reasons why so this can be monitored.

Chairman's report Wigginton Squash Club Annual General Meeting, June 27th 2018



Mill Lane, Wigginton, York. Tel: 01904 763567

Chairman's Report.

As you've seen and heard from the reports, I hope you'll agree that our fantastic club continues to thrive both on court and socially and I'm extremely proud of everyone who has contributed.

At the heart of every club are it's members, and what is most pleasing to me is how well our new members have integrated into life at the club and the positive feedback they give to me and other committee members about how much they enjoy the club is heartening. It makes all of the hours we put in collectively as a committee worth it.

I believe that the committee have successfully completed our main objectives for 2017/18 which were,

- Continue to grow our membership numbers, (particularly our social membership) which I'm delighted has risen by a total of 32 members (incorporating affiliated social members). We have also managed to maintain growth in our other membership categories, particularly family membership which is also very encouraging.
- > Refurbish the ladies changing rooms This completes the full upgrade of our court and changing facilities giving us amongst the best facilities in York.

Our focus can now move towards improving other area's of the club particularly the lounge and dance floor which are vitally important for bringing in bar income and marketing the club to potential new members.

The success of the Open weekend was once again a huge highlight for us and I'd especially like to thank my fellow committee members who all put in a tremendous effort along with Neil Bromley, Julia Frost, Alison Webster and Linda Pepper to name but a few.

Looking ahead to 2018/19 and beyond. We know that maintaining and growing our membership numbers, social, adult and especially junior is still crucial so we will continue to heavily market our open weekend in January. Any ideas on how we can improve the marketing of this event or if you would like to get involved, please speak to me or anyone on the committee.

We are committed to keeping a minimum reserve of cash in the bank to pay for any potential expense in the future such as a new roof or an unforeseen decline in membership but we are also committed to enhancing the appearance of the club which we plan to do over the coming years. This will be carefully planned with one major project per year (as finances allow).

We also strongly believe that in the digital world we now live in, your website is your shop window so an upgrade of our webpage is needed to ensure we keep up with our competitors. We are also going to look at ways of marketing the club better both on line and on social media with a possible new logo.

Thank you's

- I'd like to say a massive thank you to the committee for all their hard work and dedication to the club. We constantly try our best to ensure that the club is run to the best of our abilities for everyone's enjoyment but please remember that we are only volunteers.
- Martyn Webster who quietly gets on with all his jobs but spends many hours of his time each week saving us money! Our books and accounts are in fantastic shape and every penny is accounted for! He sorts all of the change for the bar, is regularly going to the bank (remember what one of those was?!) in York. He also deals with all our post and is Towthrope Tip's best customer delivering countless amounts of recycling. Thank you Martyn.
- Nick Clifford for all his hard work and time he gives for our Club. Love him or hate him (©), we all know that he loves our club and everything he does is for the good of it. The list is long but I thought it would be worthwhile making you all aware exactly what Nick does for us.
- Bar Chairman (cleans lines, tidies the cellar, meets rep from brewery, sorts staff, works shifts (FOC!))
- Does booker shop each week to buy stock for the bar
- Editor or Wigg E News and Sports bar bulletins and keeps us up to date with what's on especially the football
- Organises the kids Halloween and Christmas parties
- Organises and delivers Thursday night coaching sessions
- Organises occasional MONRAD Sunday night competitions which are great for new members
- Handles new member enquiries, (he even books them a court and if no one else if available, will turn up and play them!)
- Puts up all the Christmas decorations, football decorations etc.
- Along with Jane, manages the bookings for the function room and helps dress the tables ready for the party
- · Regularly opens the building
- Cleans the club when Debbie (our cleaner) is away
- Is massively involved in various projects on the committee such as over seeing the installation of the new till which was a big task.
- Designed and put up the scarecrow for the scarecrow festival.
- Helps the match secretary with the organising of competitions.

Thank you Nick for everything you do.

- Jane Roberts For being membership secretary and dealing with the thankless task of activating/deactivating everyone's fobs. Thanks also
 for all your work looking after the function room bookings and for constantly being available (along with Neil) to let people in to the club.
 Thanks also for your help on the social committee, helping to organise the open weekend and for updating our social media feeds.
- Gus Clapham For being our Match secretary. It is not easy organising competitions and cordinating all the teams but you've always managed very competently. Thanks also for your help with the many maintenance projects you sort for us.
- Thanks to Alan Hancock for regularly updating our Website.
- Thanks to Rachael Webster for bring our Secretary and ensuring the minutes are recorded. Thanks also for helping to organise most of the social functions we have and for updating our social media.
- Thanks to Amanda Brigham for your role as child welfare officer and your help on the social committee.
- Thanks to Ben Collard for your help on the maintenance committee alongside Gus, in particular, your help project managing the ladies changing room refurbishment.
- Thanks to Alex Mason for his help opening the bar and cleaning the lines when nick is away.
- Thanks to Andy Frost for your help on the social committee and for helping to cover the bar when no one else is available.
- Our thanks go to Mike Twyman, for his work on the committee. Mike resigned in November 2017 after 16 months on the committee.
- Thanks also go to Simon Langley for running the squash Mini-leagues and up keep of the Court booking kiosk.
- Ray Chalmers for running the Racketball mini-Leagues.
- Neil Roberts for his technical assistance with the sound system and help with the new EPOS till.
- Tim Patterson for helping to do some of the routine maintenance in the club.
- Graham Ireton and the grasshoppers for their continued support of the club. This makes a huge difference to our the ambience in the bar and boosts our income especially over the weekend.
- Our bar staff are an integral part of the club and we are lucky to have such hard working, reliable staff. Special thanks go to Della, Debbie, Heather and Celia. Thanks also to Ray, Neil, Graham, Mackensie, Andy & Julia Frost for opening the bar on occasions when desperate.
- Thank you also to our cleaner Debbie for opening up each morning and keeping the place spotless.

We are pleased that due to hard work of the committee we can enjoy the following:

- No membership increases this year
- Competitive bar prices, for members only
- Fantastic selection of Sport on the TV
- Excellent facilities
- A great social atmosphere.

Achievements

As detailed by our Match Secretary Angus, I'd like to extend My congratulations to

- All our competition winners,
- Mens 1st team and Ladies 2nd team for league success
- Kathryn Cordell for winning the Y&D Ladies championship
- All of our juniors who have represented the club both in teams and for the county.

Club Development Summary.

Completed projects/Developments

• Ladies changing rooms refurbished Completed

Installation of new EPOS and till system

Completed

Ladies up stairs toilets
 Completed

New Projector
 Completed

New TV in Bar for viewing of Squash TV and to electronically display club information

Completed

New card reader for the bar.
 Purchased but not yet installed

Plannned developments. (no order)

New glass door for court no 1
 Coming July 2018.

Decorate/re design the lounge and dancefloor.

TBC

Redevelop the entrance, court corridor.

TBC

New balcony/outside terraced area. (hoping to work with tennis club on this). Grant required.

Redesign the website and club logo.

• As always, if anyone has any idea's for things they'd like to see improved, please let the committee know and we will look into it.

Coaching

Sunday morning junior coaching

- Sessions are still being delivered by Dominic Pegg. The numbers have tailed off especially in younger children which is concerning but he has a good group of children aged 9-13 who are progressing nicely.
- Retaining junior members remains a constant challenge for the club due to competition with other sports and activities.
- The committee has created a coaching sub committee who's task is to work more closely with Dom and give him the support he needs to succeed.
- We desperately need people to help assist Dom on a Sunday morning. If anyone is interested, please let us know so we can help ensure you have all the correct DBS certificates etc.

Performance Juniors

• Thanks again go to Ian Cordell for his continued efforts with our performance juniors on a Friday evening and to Chris Codrai for organising matches with clubs across the county. They have enjoyed some great success winning a number of matches against clubs more than twice our size, and a number of our juniors are now representing the county which is excellent. Well done to all.

Adult Coaching

- Thanks go to Nick Clifford, Rachael Webster, Neil Bromley, Dave Bullivant and Angus Clapham who all help to run our regular Thursday session.
- We'd like to introduce more coaching sessions but court space at key times is at a premium right now.

Club Sponsorship and Advertisement

- Thanks to all our sponsors, Cooper BMW, IT Sports, PB Curran, York IT Services, Jinnah Restaurants, Conexo Travel, Barker Joinery, Ian Dunlop (Hunters Estate agents), and HP Plumbing for their continued support of the club.
- Please support them where you can.

Things that could be improved

- More support from members during competitions (marking/re-arranging matches etc) & more commitment for team squash.
- Members Social Functions more ideas & interest.
- More people available to help meet and play new members.
- Is there any room in your recycling bin for you to take some bottles or cardboard occasionally? If so, we can provide you with a key to access the cupboard. This would really help.
- Your help ensuring that you like the club on social media. If you like the club, why not leave us a positive review on google/facebook etc. It makes such a big difference as people new to area will likely judge us on this.

Proposed committee

- Chairman -
- Treasurer -
- Match Secretary -
- Bar Chairman -
- Membership Secretary -
- Secretary -
- General -

Jonny Duffield Martyn Webster Angus Clapham Nick Clifford Jane Roberts Rachael Webster

Alan Hancock Amanda Brigham (Child welfare officer) Ben Collard Andy Frost Alex Mason

Amendments to Constitution.

- Proposed Amendment to rule 9. annual meetings.
- 9. Annual Meetings
- An Annual General Meeting shall be held in the last week of June each year.
- Propose that we amend this so that the Annual General meeting can take place anytime during the month of June each
 year. This is due to the increasing difficulty with the committee's work commitments etc.
- We shall take a vote.

Finally, I'd like to thank all of the members for making our club the success it is today. Please continue to support us where ever you can, and I hope you enjoy the club and your membership.

- The more committee members/helpers we get the less each person has to do. If you are interested In joining the committee or helping out in any way around the club, please let us know.
- Particular area's of expertise required on the committee.
- - Web design/branding expertise
- - Fund Raising, Grant applications etc
- - Business Management

Do you have any questions relating to tonight's AGM?

Thank you all very much for attending. ©

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